



SUZANO
PULP AND PAPER



1Q12

**Conference Call and
Webcast: May 11, 2012**

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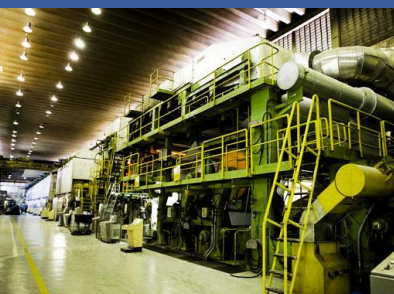
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Índice de
Sustentabilidade
Empresarial **ISE**
2012

NÍVEL 1
BM&FBOVESPA

São Paulo, May 10, 2012. Suzano Papel e Celulose (Bovespa: SUZB5), one of the largest integrated pulp and paper producers in Latin America, announces today its consolidated results for the first quarter of 2012 (1Q12). The consolidated financial statements were prepared in accordance with CVM standards and the CPCs and comply with International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board (IASB). The operational and financial information is presented based on consolidated figures and in Brazilian real. Note that figures may present discrepancies due to rounding. Non-financial data, such as volume, quantity, average price, average quotes and EBITDA in Brazilian Real and U.S. Dollar were not examined by our independent auditors.

1Q12 Highlights

- Production volume of 765 thousand tons: 453 thousand tons of market pulp and 311 thousand tons of paper.
- Sales volume of 725 thousand tons: 448 thousand tons of market pulp and 277 thousand tons of paper.
- Higher domestic paper prices.
- Successive increases in pulp list prices.
- Global pulp inventories equivalent to 31 days of production (March 2012), below historical levels.
- Net revenue of R\$1,037.6 million in the quarter.
- Impact of the unscheduled downtime in Mucuri Unit on the Company's results.
- EBITDA of R\$238.2 million in the quarter.
- Cash and cash equivalents of R\$3.6 billion on March 31, 2012.
- Net debt/EBITDA ratio of 4.8x in March 2012.

R\$ thousand, except where otherwise indicated	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Net Revenue	1,037,576	1,057,149	-1.9%	1,336,360	-22.4%
Exports	545,166	610,261	-10.7%	709,653	-23.2%
Domestic Market	492,410	446,888	10.2%	626,706	-21.4%
EBITDA	238,193	353,515	-32.6%	415,040	-42.6%
EBITDA Margin (%)	23.0%	33.4%	-10.5p.p.	31.1%	-8.1p.p.
Net Financial Results	88	(5,587)	n.a.	(75,764)	n.a.
Net Income	71,830	143,789	-50.0%	208,090	-65.5%
Net Debt	5,736,039	5,159,818	11.2%	5,469,767	4.9%
Net Debt / EBITDA (x)	4.8x	3.3x	1.5x	4.2x	0.6x

Operational Data (kton)

Sales	725	678	7.0%	909	-20.3%
Market Pulp	448	431	3.9%	508	-11.8%
Paper	277	246	12.4%	401	-31.0%
Production	765	765	0.0%	842	-9.2%
Market Pulp	453	456	-0.6%	503	-9.8%
Paper	311	309	0.9%	339	-8.2%

Note: Company's consolidated information includes the total effect of the acquisition of the Limeira Unit (as of January 31, 2011) and KSR (as of March 1, 2011)



Market Overview

Pulp: 3.8% growth in eucalyptus pulp shipments in 1Q12 versus 1Q11

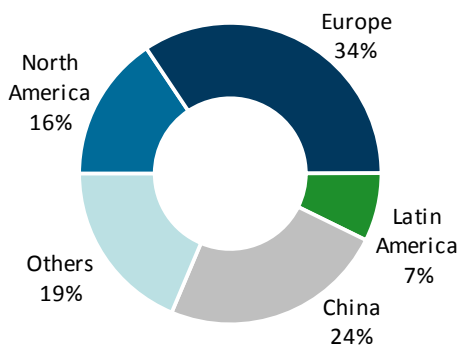
Global pulp shipments moved up 1.6% and 2.1% in relation to 4Q11 and 1Q11, respectively. Strong demand in China was the main driver for growth over 1Q11, while demand in Europe and other regions (Asia, excluding China, and Africa) fueled growth over 4Q11.

Eucalyptus pulp shipments fell by 8.5% over 4Q11, reflecting high demand in December, and increased by 3.8% over 1Q11, in line with estimates for the quarter.

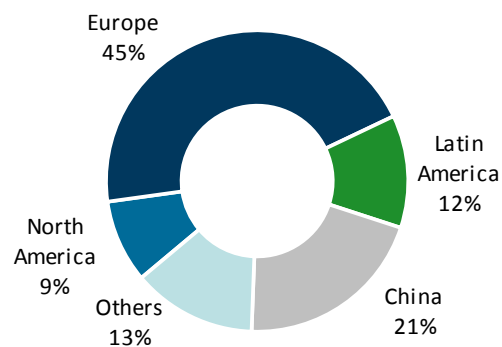
('000 tons)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Shipments - Market Pulp	10,965	10,741	2.1%	10,796	1.6%
North America	1,714	1,790	-4.2%	1,796	-4.6%
Europe	3,763	4,086	-7.9%	3,573	5.3%
Latin America	803	758	5.9%	792	1.4%
China	2,639	2,218	19.0%	2,780	-5.1%
Others	2,046	1,889	8.3%	1,855	10.3%
Shipments - Eucalyptus Bl. Hardwood	3,700	3,563	3.8%	4,045	-8.5%
North America	330	330	0.0%	433	-23.8%
Europe	1,669	1,751	-4.7%	1,549	7.7%
Latin America	448	401	11.7%	428	4.7%
China	761	675	12.7%	1,159	-34.3%
Others	492	406	21.2%	476	3.4%

Source: PPPC (Pulp and Paper Products Council – World 20 Report)

1Q12 Market Pulp Shipments



1Q12 Eucalyptus Bl. Hardwood Shipments

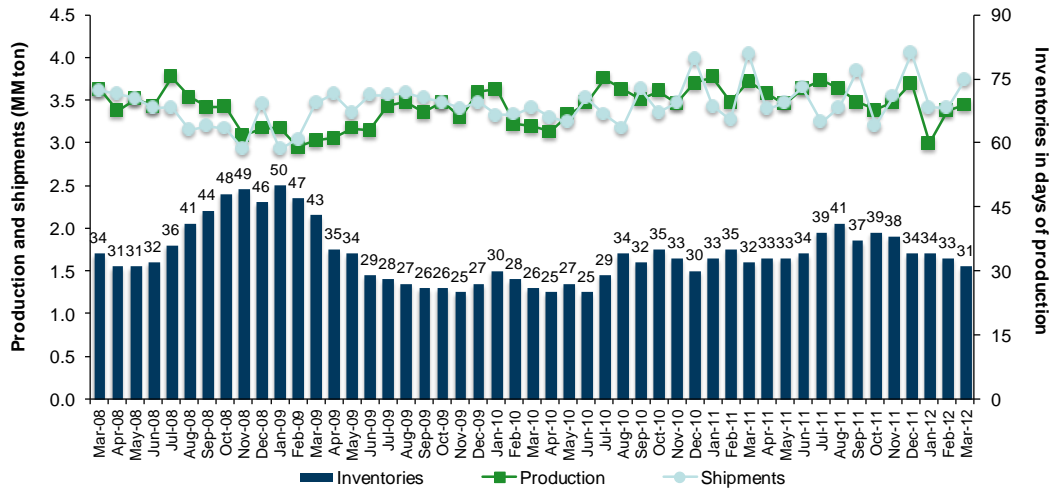


Market pulp production totaled 9.8 million tons in 1Q12, down 7.1% and 10.5% from 4Q11 and 1Q11, respectively.

In March, global pulp inventories came to 31 days of production, with 34 days for hardwood and 29 days for softwood, 3 days less than at the close of 4Q11, with an increase of 1 day for hardwood and a reduction of 7 days for softwood. During the first quarter of 2012, global pulp inventories in March were 2 days lower than in February, with a reduction of 1 day for hardwood and 2 days for softwood.



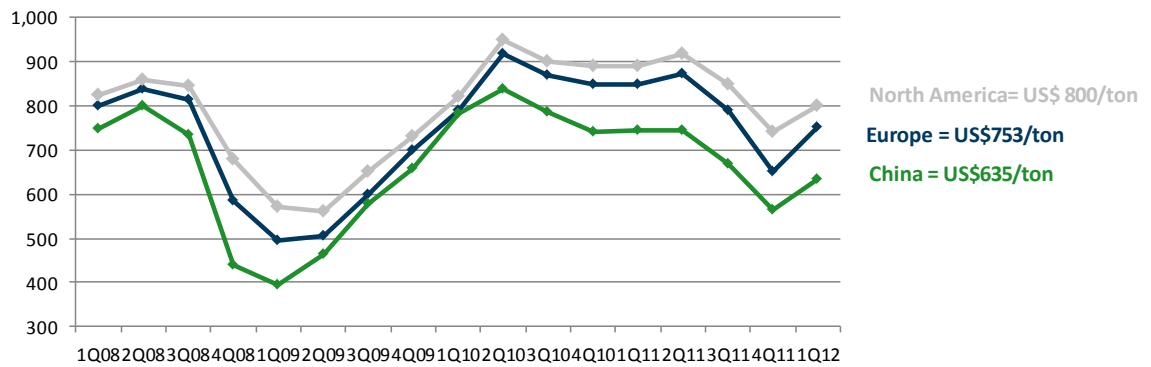
Production, Shipments and Inventories



Source: FPPC (Pulp and Paper Products Council – World 20 Report)

At the end of 1Q12, hardwood prices were on average US\$78/ton higher than at the close of 4Q11 and US\$98/ton lower than at the close of 1Q11.

Hardwood List Price(US\$/ton)



Source: Europe and China – FOEX (BHKP list price for the last week of each month) / North America – RISI (BEKP list price)

In March, eucalyptus pulp prices reached US\$635/ton in China, US\$753/ton in Europe and US\$800/ton in North America (Source: FOEX and RISI). The spread between softwood and hardwood list prices closed the quarter at US\$91/ton.



Paper: Demand for paperboard in 1Q12 increased 7.7% compared to 1Q11

According to Bracelpa (Brazilian Association of Pulp and Paper Producers), domestic demand for **printing and writing paper and paperboard** fell by 16.8% over the previous quarter and by 7.0% over the same period in 2011.

During 1Q12, the Brazilian paper industry sales of **printing and writing paper and paperboard** were flat when compared to 1Q11, while imports fell 27% in the same period. The combination of these two factors is responsible for the demand shrinking when comparing to the same period in 2011.

Brazilian Demand (tons)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Paperboard	138,087	128,176	7.7%	147,582	-6.4%
Printing & Writing	410,120	461,560	-11.1%	511,130	-19.8%
Coated	144,308	155,655	-7.3%	138,752	4.0%
Uncoated	265,812	305,905	-13.1%	372,378	-28.6%
TOTAL	548,207	589,736	-7.0%	658,712	-16.8%

Source: Brazilian Association of Pulp and Paper Producers – Bracelpa (data considers the Common Mercosul Nomenclature - NCM - for the products manufactured by Suzano)

The share of imported **uncoated printing and writing paper** in the domestic market fell by 1.2 p.p. over 4Q11 and 4.8 p.p. over 1Q11. Coated paper continued to account for the largest share of paper imports. However, it is worth noting the substantial 13.5 p.p. reduction in the imported coated paper's share compared to 1Q11.

Imports share in the domestic market	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Paperboard	9.5%	6.8%	2.7p.p.	7.4%	2.1p.p.
Printing & Writing	23.9%	30.9%	-7.0p.p.	17.8%	6.1p.p.
Coated	57.2%	70.8%	-13.5p.p.	46.8%	10.4p.p.
Uncoated	5.8%	10.5%	-4.8p.p.	7.0%	-1.2p.p.
Total	20.3%	25.6%	-5.4p.p.	15.5%	4.8p.p.

Source: Brazilian Association of Pulp and Paper Producers – Bracelpa (data considers the Common Mercosul Nomenclature - NCM - for the products manufactured by Suzano)

Economic Overview

In the first quarter of 2012, the eurozone remained the main source of worry, although the European Central Bank's liquidity injection and the restructuring of Greek sovereign debt alleviated fears somewhat. As a result, expectations of a disruption in the economy and ensuing systemic risks gradually receded. Attention has now turned to Spain, which accounts for a substantial share of the European economy and is suffering from high unemployment rate and facing difficulties in reducing its fiscal deficit.

At the same time, the positive U.S. economic indicators at the beginning of the year started to lose momentum. The latest industrial output and job creation figures have fallen back, leading the market to believe that economic recovery will remain gradual.

China's growth indicators were also more modest than in recent quarters, pointing to a stronger-than-expected slowdown. The local real estate and banking sectors are giving grounds for concern, although the government has remained firm in its pursuit of controlled development and is therefore prepared to accept lower growth rates.



In Brazil, the government continued to adopt measures to spur economic activity, driven by lower inflation and a less heated job market. The Central Bank continued to cut its benchmark interest rate, which closed the quarter at 9.75% p.a., and the public banks lowered their consumer lending rates. The government also announced a stimulus package for certain industrial and consumption segments, including tax benefits, subsidized loans and the imposition of import barriers.

Given this scenario of high market volatility and despite government intervention in the exchange rate market, the BRL appreciated by 2.9% against the USD, and the exchange rate closed the quarter at R\$1.82/US\$.

Fx rate, R\$ / US\$	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Beginning of period	1.88	1.67	12.6%	1.85	1.2%
End of period	1.82	1.63	11.9%	1.88	-2.9%
Average	1.77	1.67	6.0%	1.80	-1.7%

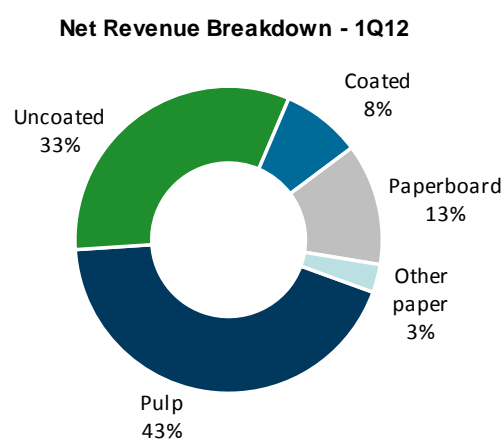
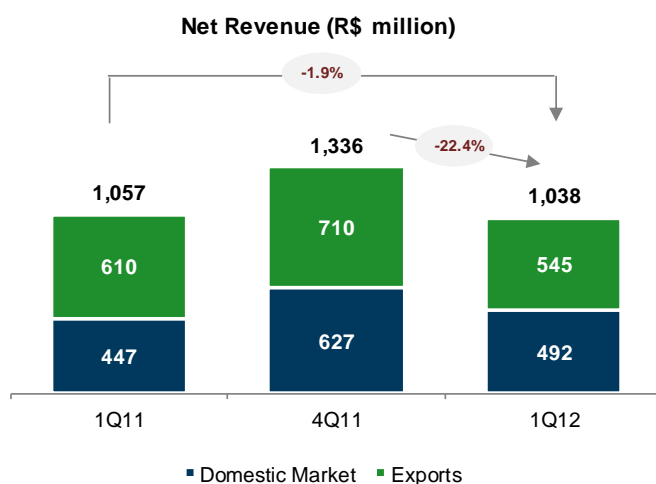
Source: Brazilian Central Bank

Regarding the currencies that determine pulp prices, in addition to the BRL, the Euro, Yuan, Chilean Peso and Canadian Dollar appreciated by 3.0%, 0.1%, 5.9% and 2.2% against the USD, respectively.

Economic and Financial Performance

Net Revenue

Net revenue totaled R\$1,037.6 million in 1Q12, while total pulp and paper sales volume came to 725,000 tons, 20.3% lower than in 4Q11 and 7.0% higher than in 1Q11.



Note: Other Papers = paper from other suppliers sold by SPP and KSR

Total net revenue was mainly influenced by the following factors:

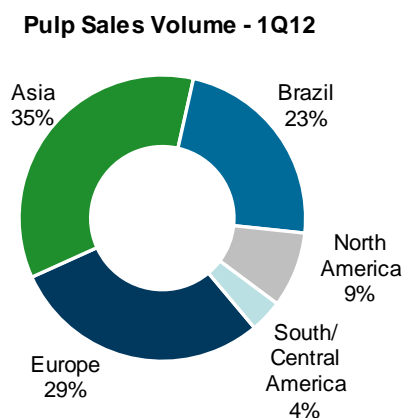
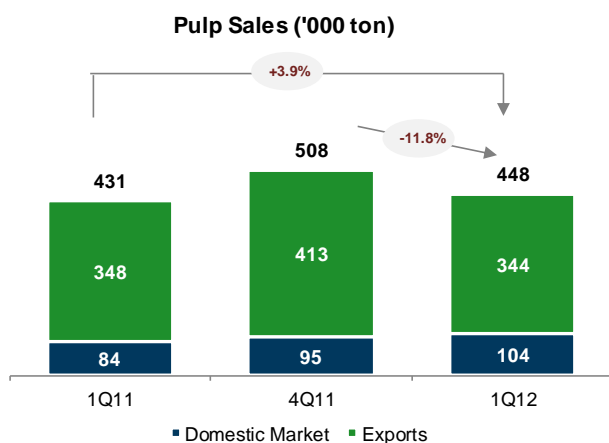
- i. Decline of 11.8% in pulp sales volume compared with 4Q11, due to the impact of the unscheduled downtime at Mucuri, which reduced the supply of this product available for sale, and 3.9% growth over 1Q11, reflecting the integration of the Limeira Unit (formerly Conpacel) in 2011;



- ii. Decrease of 31.0% in paper sales volume over 4Q11, due to seasonality, and growth of 12.4% over 1Q11, due to higher volumes following the integration of the Limeira unit and KSR in 2011;
- iii. The average net price of pulp in BRL remained flat over 4Q11 and fell by 15.4% over 1Q11;
- iv. Increase in the average net price of paper in BRL of 2.9% over 4Q11 and reduction of 4.1% over 1Q11;
- v. The share of domestic sales in the paper sales mix came to 61.6% in 1Q12, versus 60.1% in 4Q11 and 58.1% in 1Q11;
- vi. The variation in the BRL/USD exchange rate: the BRL appreciated by 1.7% on average in the quarter and depreciated by 6.0% in relation to 1Q11, affecting revenue from exports.

Pulp Business Unit

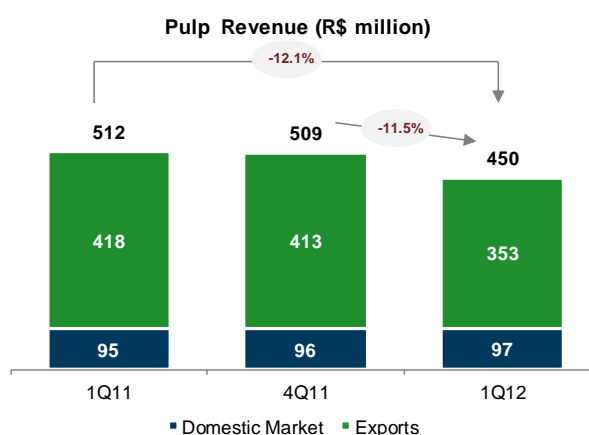
The Company sold 448,300 tons of market pulp in 1Q12, including the consolidation of 100% of the Limeira Unit. The main sales destinations were Asia (35.3%), Europe (29.3%) and Brazil (23.2%). The share of sales to Europe and Brazil increased in relation to the previous quarter.



Net revenue from pulp sales amounted to R\$450.5 million in 1Q12, impacted by the reduction in sales volume over the previous quarter, partially offset by stable prices.

The net price in USD (domestic and export) averaged US\$568.7/ton in 1Q12, 2.1% up on 4Q11 and 20.2% down from 1Q11.

The average net price in BRL stood at R\$1,005.0/ton, stable in relation to 4Q11 and 15.4% lower than in 1Q11, while the BRL appreciated 1.7% in comparison with 4Q11 and depreciated 6.0% in relation to 1Q11.

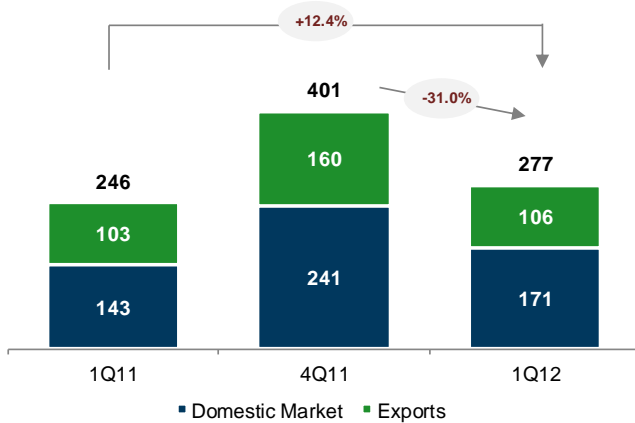




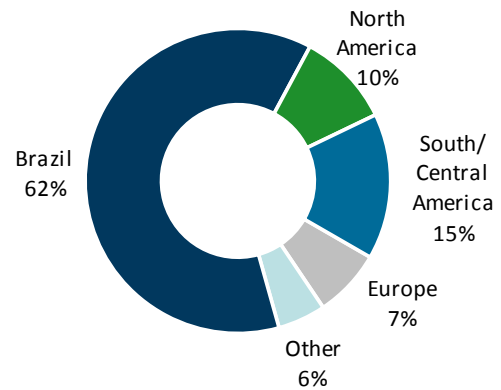
Paper Business Unit

Suzano's paper sales totaled 276,700 tons in 1Q12, including the consolidation of 100% of the Limeira Unit and of the KSR paper merchant, which was incorporated in 1Q11. Brazil accounted for 61.6% of total sales, versus 60.1% in 4Q11 and 58.1% in 1Q11. South and Central America, Suzano's leading market, absorbed 77.0% of the Company's sales in the quarter.

Paper Sales Volume ('000 ton)

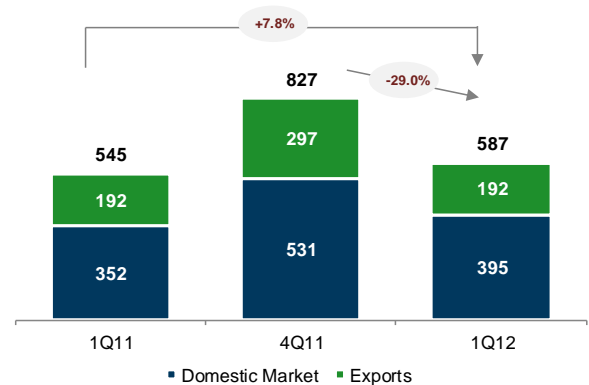


Paper Sales - 1Q12



Net revenue from paper sales came to R\$587.1 million in 1Q12. This result reflects the reduction in sales volume due to market seasonality and the recovery in prices compared with 4Q11. When comparing to 1Q11, revenue growth reflects the volume increase resulting of integration of Limeira Unit and KSR paper merchant.

Paper Revenue (R\$ million)



The net paper price (domestic market and exports) averaged R\$2,121.5/ton, 2.9% up on 4Q11 and 4.1% lower than 1Q11.

Suzano maintained its Brazilian **printing and writing paper** leadership in 1Q12, with **domestic** sales volume of 126,100 tons, 32.1% less than in 4Q11, due to seasonality, and 21.5% more than in 1Q11, reflecting the integration of the Limeira Unit.

In 1Q12, the net price of **printing and writing paper** in the **domestic market** averaged R\$2,165.4/ton, 5.4% higher than in 4Q11 and 4.8% lower than in 1Q11. The average net price of **uncoated paper** grew by 7.2% and 1.8%, respectively, in the same periods, while the price of **coated paper** increased by 2.4% over 4Q11 but declined by 21.8% over 1Q11.

In the **export market**, **printing and writing paper** sales volume stood at 83,200 tons, 34.6% lower than in 4Q11 and 3.4% higher than in 1Q11. The net price of **printing and writing paper** in the **export market** averaged R\$1,805.1/ton, 2.6% and 2.1% lower than in 4Q11 and 1Q11, respectively. The average net price of **uncoated paper** fell by 2.3% and 2.1%, respectively, in the same periods, while the price of **coated paper** decreased by 4.0% in comparison 4Q11, but climbed by 16.6% over 1Q11. The BRL appreciated by 1.7% over 4Q11 and depreciated by 6.0% over 1Q11.

The Company's **domestic paperboard** sales totaled 33,800 tons, down 19.4% from 4Q11 and up 3.0% from 1Q11, while **paperboard** prices remained flat over 4Q11 and fell by 7.6% from 1Q11.



Paperboard exports totaled 23,000 tons, 29.7% lower than in 4Q11 and 1.1% higher than in 1Q11, while the net **paperboard** price in BRL averaged R\$1,824.1/ton, 1.7% and 5.9% down on 4Q11 and 1Q11, respectively.

The average net export price of paper in USD remained stable in relation to 4Q11 and declined by 8.5% from 1Q11, while prices in BRL fell by 2.4% and 3.0%, respectively, impacted by the period exchange variation.

Production and Costs

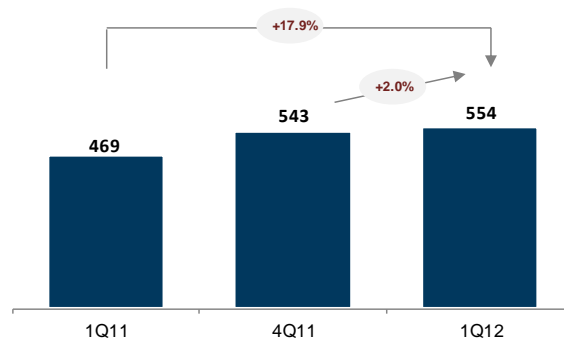
Production ('000 tons)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Market Pulp	453	456	-0.6%	503	-9.8%
Paper	311	309	0.9%	339	-8.2%
Paperboard	62	63	-1.7%	66	-5.5%
Coated	48	40	21.6%	50	-2.7%
Uncoated	201	206	-2.3%	224	-10.3%
TOTAL	765	765	0.0%	842	-9.2%

Note: Includes 100% of Limeira Unit

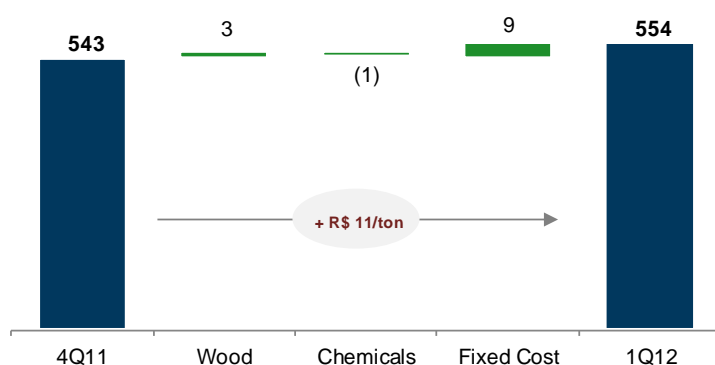
The line 2 recovery boiler in the Mucuri Unit was subject to an unscheduled downtime in January, reducing 1Q12 output by 50,000 tons. The following maintenance downtimes are scheduled for 2012: line 2 of the Mucuri and Suzano Units in 2Q12; and line 1 of the Mucuri and Limeira Units in 3Q12.

In 1Q12, the cash cost of market pulp production at Mucuri, excluding the costs related to depletion of the forestry base, came to R\$554/ton, chiefly due to: (i) higher fixed costs, reflecting the lower production volume; (ii) higher wood costs; and (iii) lower chemicals cost.

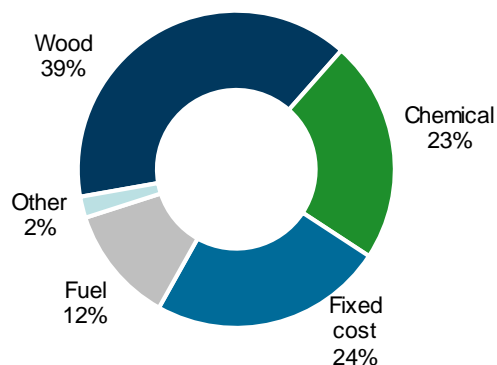
Mucuri's Pulp Cash Cost (R\$/ton)



Mucuri's Pulp Cash Cost (R\$/ton)



Cash Cost Breakdown- 1Q12



The cost of goods sold (COGS) totaled R\$852.6 million in 1Q12, 19.0% lower than in 4Q11 and 15.1% higher than in 1Q11. The reduction over the previous quarter was mainly due to the lower sales volume and product sales mix in 1Q12. On the other hand, COGS in 1Q12 was impacted by (i) the recognition of the expenses with the unscheduled downtime at the Mucuri Unit; (ii) higher wood costs; and (iii) higher price of energy matrix



inputs. The year-on-year upturn in COGS was due to (i) the impact of the incorporation of 100% of the Limeira Unit on sales volume and the product mix; and (ii) higher wood prices, fixed costs and maintenance downtime expenses.

Average unit COGS came to R\$1,176/ton in 1Q12, 1.6% and 7.6% higher than in 4Q11 and 1Q11, respectively.

Operating Expenses / Revenues

Expenses (R\$ '000)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Sales Expenses	54,896	47,165	16.4%	70,312	-21.9%
General and Administrative Expenses	93,013	77,861	19.5%	88,816	4.7%
Total Expenses	147,909	125,026	18.3%	159,128	-7.1%
Total Expenses / Net Revenue	14.3%	11.8%	2.4p.p.	11.9%	2.3p.p.

The reduction in **selling expenses** over the previous quarter and the increase over 1Q11 was chiefly due to expenses with logistics due to sales volume.

The 4.7% upturn in **administrative expenses** over 4Q11 was mainly due to the increase in advisory services and the reversal of provisions for labor lawsuits in 4Q11, while the increase over 1Q11 was due to the reversal of provisions for labor lawsuits in 1Q11 and to expansion projects related to the Suzano 2024 Plan, offset by expenses with the incorporation of Conpacel in 2011.

The **other operating revenues** line recorded a net gain of R\$34.2 million in 1Q12, positively impacted by the non-recurring gain from the sale of fixed assets.

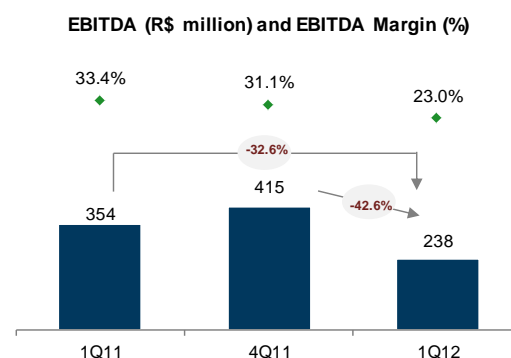
EBITDA

Cash flow, as measured by EBITDA, totaled R\$238.2 million in 1Q12, with an EBITDA margin of 23.0%, 8.1 p.p. and 10.5 p.p. lower than in 4Q11 and 1Q11, respectively.

The factors impacting EBITDA and operating margins in 1Q12 in relation to 4Q11 included:

Positive

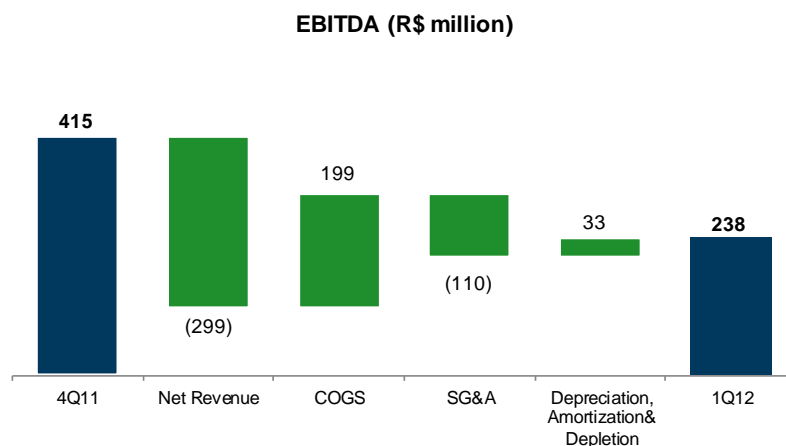
- i. Increase in domestic market paper prices (+5.2%), and also in export markets of market pulp (+2.6%);
- ii. Increase of the share of domestic market on paper sales; and
- iii. Sale of fixed assets (non-recurring effect).





Negative

- i. Reduction in pulp and paper sales volume (-20.3%), specially due to paper market seasonality;
- ii. Appreciation of the BRL against the USD, which affected export revenue;
- iii. The unscheduled downtime; and
- iv. The reduction in the other operating revenue line due to the non-recurring and non-cash items booked in 4Q11.



Financial Result

Financial Expenses (R\$ '000)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Financial Expenses	(150,414)	(160,911)	-6.5%	(90,575)	66.1%
Financial Revenues	70,279	91,881	-23.5%	65,043	8.1%
Net Financial Expenses	(80,135)	(69,030)	16.1%	(25,532)	213.9%
Exchange Rate Variation	80,223	63,443	26.4%	(50,232)	n.a.
Net Financial Result	88	(5,587)	n.a.	(75,764)	n.a.

Net financial expenses totaled R\$80.1 million in 1Q12, versus R\$25.5 million in 4Q11 and R\$69.0 million in 1Q11, impacted by the negative result of R\$1.2 million from hedge operations involving swaps, versus a positive R\$74.4 million in 4Q11 and a positive R\$16.1 million in 1Q11 from the same operations.

In 1Q12, the Company's results were positively impacted by monetary and foreign exchange variations of R\$80.2 million, due to the impact of the 2.9% appreciation of the BRL against the USD on the exposure of the balance sheet between the beginning (R\$1.88/US\$) and end (R\$1.82/US\$) of the quarter, with cash effects limited to debt maturities and amortizations.

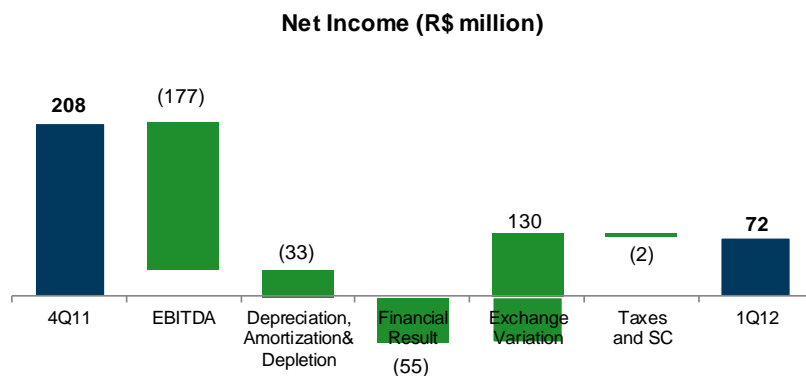
On March 31, 2012, the net value of the principal of operations for the future sale of USD via conventional Non Deliverable Forwards (NDFs) totaled US\$52.1 million. The maturities are distributed between April 2012 and January 2014 in order to secure attractive operating margins for a minor portion of sales over the course of this period. The cash effects of these operations occur only on the respective maturity date, when the contracts generate cash disbursements or proceeds for the Company, as the case may be. In addition, the Company uses swap contracts to exchange floating interest rates for fixed interest rates and contracts to set pulp prices, which reduce the effects of potential variations on the Company's cash flow.



As a result, the loss of R\$1.2 million from hedge operations through swaps in the quarter was composed primarily of: (i) a loss of R\$9.5 million from pulp sales; and (ii) a gain of R\$5.8 million from the sale of NDFs. For further information, see note 28 to the Quarterly Information (ITR).

Net Income

The Company recorded net income of R\$71.8 million in 1Q12, versus R\$208.1 million in 4Q11 and R\$143.8 million in 1Q11. In addition to the operating factors that affected EBITDA between 4Q11 and 1Q12, net income was impacted: (i) positively by the foreign exchange variation; and (ii) negatively by financial expenses, depreciation, amortization and depletion.



Debt

Debt (R\$ million)	3/31/2012	12/31/2011	Δ Q-o-Q	3/31/2011	Δ Y-o-Y
Local Currency	4,682	4,119	13.7%	3,811	22.9%
Short Term	1,172	856	36.9%	730	60.5%
Long Term	3,510	3,263	7.6%	3,081	13.9%
Foreign Currency	4,626	4,625	0.0%	3,180	45.5%
Short Term	1,429	1,397	2.3%	612	133.5%
Long Term	3,197	3,228	-1.0%	2,568	24.5%
Gross Debt	9,308	8,744	6.5%	6,990	33.2%
(-) Cash	3,572	3,274	9.1%	1,830	95.2%
Net Debt	5,736	5,470	4.9%	5,160	11.2%
Net Debt / EBITDA (x)	4.8x	4.2x	0.6x	3.3x	1.5x

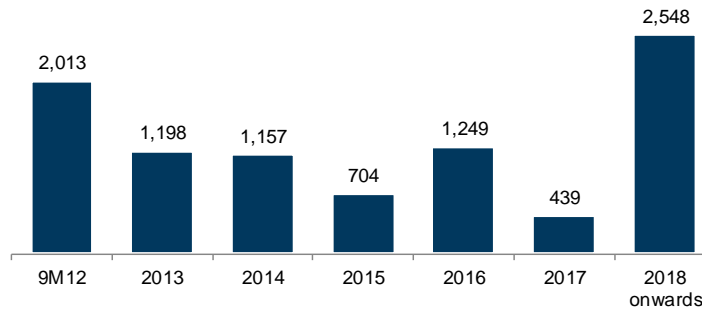
Gross debt closed 1Q12 at R\$9.3 billion, 49.7% of which denominated in foreign currency and 50.3% in local currency. Suzano contracts foreign-currency debt as a natural hedge, given that more than 50% of revenue comes from exports. This structural exposure allows the Company to raise export funding in USD at more competitive costs than those of local lines and reconcile financing payments with the flow of receivables from sales.

The increase in gross debt over 4Q11 was chiefly due to the contracting of new financing lines at the end of the quarter. In 1Q12, the Company carried out two export funding operations consisting of export credit notes (NCEs) worth approximately R\$675 million, and two export prepayment agreements totaling R\$120 million, and received BNDES disbursements of R\$12.7 million. The Company closed the quarter with a cash position of R\$3.6 billion.

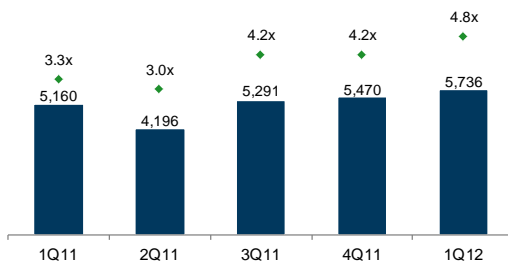


On March 31, 2012, 72.1% of gross debt was long-term and 27.9%, short-term. Suzano has been concentrating its efforts on seeking out longer-term project funding with attractive costs and funding with highly favorable terms and conditions, including grace periods and lengthier amortizations in line with the cash flows from the projects. In March 2012, the average cost of debt was 9.5% p.a. in BRL and 4.7% p.a. in USD. The average term of consolidated debt at the close of the quarter was 3.9 years.

Amortization Schedule (R\$ million)



Net Debt (R\$ million) and Net Debt / EBITDA (x)



Net debt closed the quarter at R\$5,736.0 million, 4.9% up on December 2011. The net debt to EBITDA ratio stood at 4.8x, due to: (i) the R\$115.3 million reduction in LTM EBITDA ending on March 31, 2012 versus LTM EBITDA ending on December 31, 2011 and; and (ii) the upturn in the gross debt, as explained above. The Company is working on already announced initiatives to reduce leverage and improve its capital structure.

Capex

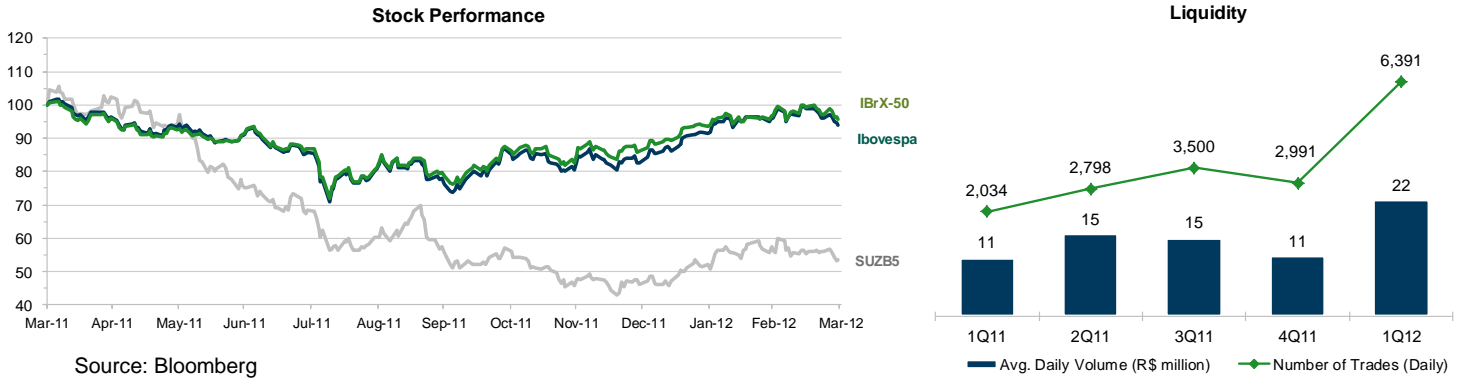
Capex (R\$ '000)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Sustain	98,633	112,842	-12.6%	166,435	-40.7%
Industrial	24,747	23,088	7.2%	58,132	-57.4%
Forestry	73,886	89,754	-17.7%	108,304	-31.8%
Expansion	293,740	1,662,201	-82.3%	185,408	58.4%
Other	1,762	4,390	-59.9%	15,263	-88.5%
TOTAL	394,135	1,779,434	-77.9%	367,107	7.4%

The increase in investments in 1Q12 vs 4Q11 was mainly related to expansion projects, including the industrial capex for the Maranhão unit.



Capital Markets

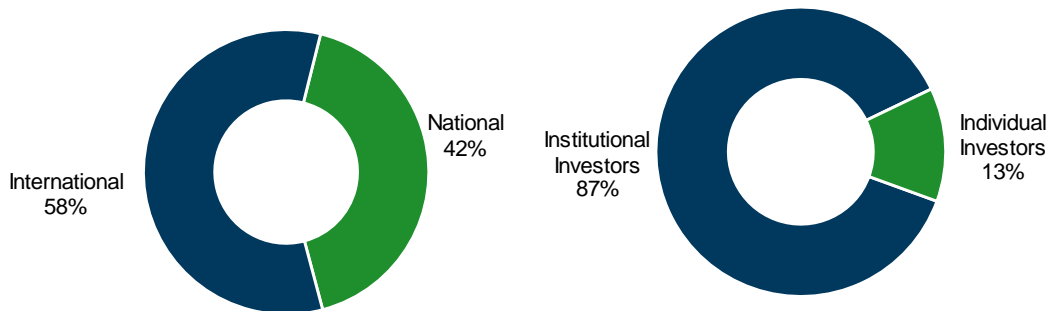
Suzano's preferred shares (SUZB5) closed March at R\$7.81. The Company's stock is listed in the BM&FBovespa's Level 1 of Corporate Governance and has been included in the Corporate Sustainability Index (ISE) for seventh consecutive year.



The Company's capital stock is represented by 140,039,904 common shares (SUZB3) and 268,852,497 preferred shares (SUZB5 and SUZB6), with a total of 408,892,401 shares traded on the São Paulo Stock Exchange (BM&FBovespa). Of this total, on March 31st, 2012, 6,786,194 common shares and 4,154,687 preferred shares were held in treasury, with a total of 10,940,881 shares.

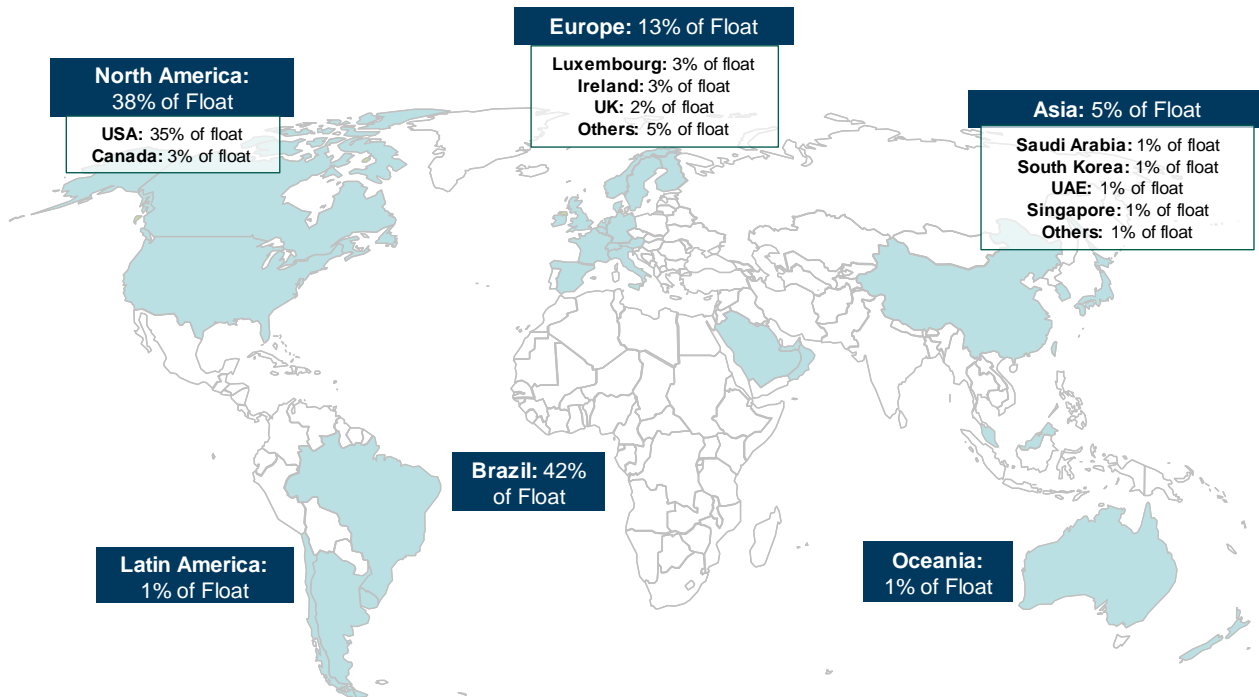
Suzano's Market capitalization stood at R\$3.2 billion on March 31st, 2012 and the 1Q12 free float amounted to 43.3% of the total capital stock.

Free Float Distribution on 03/31/2012





Distribution of Free Float on 03/31//2012



Events in the Period

Payment of Interest on Equity

Suzano's Board of Directors, at a meeting held on December 22nd, has approved the Executive Board's proposal for the payment of interest on equity, gross value of R\$ 96,000,118.76 (ninety-six million, one hundred and eighteen reais and seventy six cents), that were credited on December 29th, 2011 and paid on March 15th, 2012.

The amounts are subject to Withholding Income Tax of 15%, except for shareholders that are provenly exempt from said tax or are domiciled in countries with different tax rates.

Holders of outstanding shares as of December 22nd, 2011 were entitled to interest on equity. Company's shares were traded ex interest on equity as of December 23rd, 2011.

For the purposes of the Corporate Law, these amounts were deemed part of the obligatory minimum dividend to be paid by the Company for the current business year.

Unscheduled downtime – Mucuri Unit

Suzano announced to its shareholders and the market in general that it conducted an unscheduled downtime in the recovery boiler of line 2 of the Mucuri Unit this January. Following the aforementioned downtime, the necessary repairs were made and production was resumed.



The factory is already operating at full capacity. The total production shortfall is estimated at 50,000 tons, which represents 2.6% of the Company's annual production capacity. Several different measures will be implemented throughout the year in order to achieve partial recovery of production.

Subsequent Events

Annual and Extraordinary General Shareholders' Meeting

The Annual and Extraordinary General Shareholders' Meeting of Suzano Pulp and Paper was held on April, 27th, 2012. The Meeting's Minute is available on the CVM's website, as well as on the Company IR website (www.suzano.com.br/ir).



Upcoming Events

Suzano will hold a conference call to present its 1Q12 results:

Date: May 11, 2012 (Friday)

Portuguese

Time: 9:00 a.m. (EDT – New York)

Connection information: +55 (11) 4688-6361

Password for participants: Suzano

English

Time: 11:00 a.m. (EDT – New York)
4:00 p.m. (London)

Connection information: +1 (412) 858-4600

Password for participants: Suzano

Please call 10 minutes before the conference call is set to begin.

The conference call will include a slide presentation and will be transmitted simultaneously via webcast. Links to access the slideshow and webcast are available on the Company's Investor Relations website (www.suzano.com.br/ir).

If you are unable to participate, a link to the webcast will be available on the Company's Investor Relations website.

Corporate Information

Suzano Papel e Celulose S.A., with annual revenue of R\$4.8 billion in 2011, is one of Latin America's largest vertically integrated producers of paper and eucalyptus pulp, with an annual production capacity of 1.3 million tons of paper and 1.9 million tons of market pulp. It offers a broad range of pulp and paper products for the domestic market and exports, with leadership positions in key Brazilian segments. It has four product lines: (i) eucalyptus pulp; (ii) uncoated printing and writing paper; (iii) coated printing and writing paper; and iv) paperboard.

Forward-looking statements

This release may contain forward-looking statements. These statements are subject to known and unknown risks and uncertainties that can lead such expectations to not materialize or to differ materially from expectations. These risks include: changes in future demand for the Company's products, changes in factors affecting domestic and international product prices, changes in the cost structure, changes in the seasonal patterns of markets, changes in prices charged by competitors, foreign exchange variations, changes in the political or economic situation of Brazil, and changes in emerging and international markets.



Attachment I

Operating Data

Sales volume (tons)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Exports	450,588	450,721	0.0%	573,310	-21.4%
Pulp	344,387	347,526	-0.9%	413,342	-16.7%
Paper	106,201	103,195	2.9%	159,968	-33.6%
Paperboard	22,964	22,723	1.1%	32,658	-29.7%
Printing & Writing	83,236	80,472	3.4%	127,310	-34.6%
Coated	1,509	4,777	-68.4%	3,378	-55.3%
Uncoated	81,727	75,694	8.0%	123,933	-34.1%
Other Paper	-	-	n.a.	-	n.a.
Domestic Market	274,412	226,979	20.9%	335,845	-18.3%
Pulp	103,888	83,967	23.7%	94,626	9.8%
Paper	170,524	143,012	19.2%	241,219	-29.3%
Paperboard	33,840	32,856	3.0%	42,003	-19.4%
Printing & Writing	126,132	103,841	21.5%	185,634	-32.1%
Coated	40,951	21,742	88.3%	51,393	-20.3%
Uncoated	85,181	82,098	3.8%	134,242	-36.5%
Other Paper	10,552	6,315	67.1%	13,581	-22.3%
Total	724,999	677,700	7.0%	909,155	-20.3%
Pulp	448,274	431,493	3.9%	507,968	-11.8%
Paper	276,725	246,207	12.4%	401,187	-31.0%
Paperboard	56,805	55,580	2.2%	74,661	-23.9%
Printing & Writing	209,368	184,312	13.6%	312,945	-33.1%
Coated	42,460	26,520	60.1%	54,770	-22.5%
Uncoated	166,909	157,792	5.8%	258,174	-35.4%
Other Paper	10,552	6,315	67.1%	13,581	-22.3%

Note: Other Papers = paper from other suppliers sold by SPP and KSR



Operating Data (cont.)

Revenue breakdown (R\$ '000)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Exports	545,166	610,261	-10.7%	709,653	-23.2%
Pulp	353,022	417,815	-15.5%	413,098	-14.5%
Paper	192,144	192,446	-0.2%	296,555	-35.2%
Paperboard	41,890	44,052	-4.9%	60,622	-30.9%
Printing & Writing	150,254	148,394	1.3%	235,933	-36.3%
Coated	3,538	9,605	-63.2%	8,249	-57.1%
Uncoated	146,716	138,789	5.7%	227,684	-35.6%
Other Paper	-	-	n.a.	-	n.a.
Domestic Market	492,410	446,888	10.2%	626,706	-21.4%
Pulp	97,475	94,675	3.0%	95,836	1.7%
Paper	394,935	352,213	12.1%	530,870	-25.6%
Paperboard	91,137	95,715	-4.8%	113,086	-19.4%
Printing & Writing	273,120	236,230	15.6%	381,200	-28.4%
Coated	83,299	56,531	47.4%	102,138	-18.4%
Uncoated	189,821	179,699	5.6%	279,062	-32.0%
Other Paper	30,678	20,268	51.4%	36,584	-16.1%
Total	1,037,576	1,057,149	-1.9%	1,336,359	-22.4%
Pulp	450,497	512,490	-12.1%	508,934	-11.5%
Paper	587,079	544,659	7.8%	827,425	-29.0%
Paperboard	133,027	139,767	-4.8%	173,708	-23.4%
Printing & Writing	423,374	384,624	10.1%	617,133	-31.4%
Coated	86,837	66,136	31.3%	110,387	-21.3%
Uncoated	336,537	318,488	5.7%	506,746	-33.6%
Other Paper	30,678	20,268	51.4%	36,584	-16.1%

Note: Other Papers = paper from other suppliers sold by SPP and KSR



Operating Data (cont.)

Average net price (R\$/ton)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Exports	1,210	1,354	-10.6%	1,238	-2.3%
Pulp	1,025	1,202	-14.7%	999	2.6%
Paper	1,809	1,865	-3.0%	1,854	-2.4%
Paperboard	1,824	1,939	-5.9%	1,856	-1.7%
Printing & Writing	1,805	1,844	-2.1%	1,853	-2.6%
Coated	2,345	2,011	16.6%	2,442	-4.0%
Uncoated	1,795	1,834	-2.1%	1,837	-2.3%
Other Paper	-	-	n.a.	-	n.a.
Domestic Market	1,794	1,969	-8.9%	1,866	-3.8%
Pulp	938	1,128	-16.8%	1,013	-7.4%
Paper	2,316	2,463	-6.0%	2,201	5.2%
Paperboard	2,693	2,913	-7.6%	2,692	0.0%
Printing & Writing	2,165	2,275	-4.8%	2,053	5.4%
Coated	2,034	2,600	-21.8%	1,987	2.4%
Uncoated	2,228	2,189	1.8%	2,079	7.2%
Other Paper	2,907	3,209	-9.4%	2,694	7.9%
Total	1,431	1,560	-8.3%	1,470	-2.6%
Pulp	1,005	1,188	-15.4%	1,002	0.3%
Paper	2,122	2,212	-4.1%	2,062	2.9%
Paperboard	2,342	2,515	-6.9%	2,327	0.7%
Printing & Writing	2,022	2,087	-3.1%	1,972	2.5%
Coated	2,045	2,494	-18.0%	2,015	1.5%
Uncoated	2,016	2,018	-0.1%	1,963	2.7%
Other Paper	2,907	3,209	-9.4%	2,694	7.9%

Note: Other Papers = paper from other suppliers sold by SPP and KSR



Attachment II

Consolidated Income Statement

CONSOLIDATED FINANCIAL STATEMENT					
(R\$ '000)	1Q12	1Q11	Δ Y-o-Y	4Q11	Δ Q-o-Q
Net Revenue	1,037,576	1,057,149	-1.9%	1,336,360	-22.4%
Cost of Goods Sold	(852,592)	(740,630)	15.1%	(1,052,085)	-19.0%
Gross Profit	184,984	316,519	-41.6%	284,275	-34.9%
Selling Expenses	(54,896)	(47,165)	16.4%	(70,312)	-21.9%
General and Administrative Expenses	(93,013)	(77,861)	19.5%	(88,816)	4.7%
Other Operating Income	34,191	10,073	239.4%	155,896	-78.1%
EBIT	71,266	201,566	-64.6%	281,043	-74.6%
Depreciation, Amortization & Depletion	166,927	151,949	9.9%	133,997	24.6%
Depreciation, Amortization & Depletion	161,326	146,061	10.5%	128,422	25.6%
Depletion to reflect the advances to third parties*	5,601	5,888	-4.9%	5,575	0.5%
EBITDA	238,193	353,515	-32.6%	415,040	-42.6%
<i>EBITDA Margin</i>	<i>23.0%</i>	<i>33.4%</i>	<i>-10.5p.p</i>	<i>31.1%</i>	<i>-8.1p.p</i>
Net Financial Result	88	(5,587)	n.a.	(75,764)	n.a.
Financial Expenses	(150,414)	(160,911)	-6.5%	(90,575)	66.1%
Financial Revenue	70,279	91,881	-23.5%	65,043	8.1%
Exchange Rate Variation	80,223	63,443	26.4%	(50,232)	n.a.
Earnings Before Taxes	71,354	195,979	-63.6%	205,279	-65.2%
Income and Social Contribution Taxes	476	(52,190)	n.a.	2,811	-83.1%
Net Income	71,830	143,789	-50.0%	208,090	-65.5%

*Adjustment in the depletion accounting methodology, to reflect the advances to third parties



Attachment III

Consolidated Balance Sheet

CONSOLIDATED BALANCE SHEET (R\$'000)

ASSETS	3/31/2012	12/31/2011	LIABILITIES	3/31/2012	12/31/2011
<u>CURRENT ASSETS</u>			<u>CURRENT LIABILITIES</u>		
Cash and Cash Equivalent	3,572,011	3,273,938	Salaries and Payroll Taxes	108,974	101,697
Accounts Receivable	822,325	983,058	Trade Accounts Payable	404,851	414,723
Inventories	822,929	722,401	Loans and Financing	2,519,740	2,142,138
Recoverable Taxes	269,309	265,001	Debentures	80,853	110,886
Prepaid Expenses	5,692	6,015	Taxes Payable	29,120	44,293
Gains on Transactions in Derivatives	9,165	16,675	Other Accounts Payable	148,989	270,829
Other Account Receivable	144,182	105,063			
TOTAL CURRENT ASSETS	5,645,613	5,372,151	TOTAL CURRENT LIABILITIES	3,292,527	3,084,566
<u>NON CURRENT ASSETS</u>			<u>NON CURRENT LIABILITIES</u>		
Deferred Income and Social Contribution	732	685	Loans and Financing	5,967,635	5,745,967
Receivable Taxes and Social Contribution	122,432	115,476	Debentures	739,822	744,714
Gains on Transactions in Derivatives	29,954	32,914	Losses on Transactions in Derivatives	23,564	28,457
Advances to suppliers	273,832	276,501	Accounts Payable	9,292	9,506
Judicial Deposits	57,253	56,224	Land Aquisition and Reforestation	122,949	124,086
Receivable Credits	56,721	56,721	Deferred Income and Social Contribution	1,843,534	1,837,008
Other Account Receivable	68,147	69,774	Provision for Contingencies	411,945	409,226
Biological Assets	2,473,788	2,406,595	TOTAL NON CURRENT LIABILITIES	9,118,741	8,898,964
Property, Plant and Equipment	13,237,511	13,071,482			
Intangible	191,166	198,556	<u>SHAREHOLDERS EQUITY</u>		
			Share Capital	3,445,569	3,445,569
			Capital Reserve	978,112	977,902
			Profit Reserve	2,628,739	2,628,739
			Acumulated Profit (Loss)	79,012	-
			Equity Valuation Adjustment	2,614,449	2,621,339
TOTAL NON CURRENT ASSETS	16,511,536	16,284,928	TOTAL EQUITY	9,745,881	9,673,549
TOTAL ASSETS	22,157,149	21,657,079	TOTAL LIABILITIES + EQUITY	22,157,149	21,657,079



Attachment IV

Consolidated Cash Flow

CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER		
(R\$ '000)	1Q12	1Q11
Cash Flows from Operating Activities		
Net Income	71,830	143,789
Depreciation, Amortization & Depletion	162,864	146,061
Result on Sale of Property, Plant and Equipment	(29,647)	(10,462)
Exchange and Monetary Variation	(90,385)	(64,520)
Interest Expenses	137,415	113,524
Derivatives Variation	1,165	(16,112)
Deferred Income and Social Contribution Taxes	6,459	18,511
Interest on Actuarial Liabilities	5,834	4,215
Contingencies	1,031	4,139
Share based Payment Plan Expenses	925	1,125
Provision for Doubtful Credits	897	5,249
(Reversion) of Provision for discounts	(2,491)	-
Provision for inventory losses	(29,314)	(27,732)
Other Provisions	(52,919)	(59,172)
Accounts Receivable Variation	189,150	2,462
Inventories Variation	(103,670)	(135,011)
Recoverable Taxes Variation	(46,442)	(34,477)
Other Current and Non-Current Assets Variation	(37,667)	15,083
Variation in Trade Accounts Payable	(9,872)	28,320
Increase in Other Current and Non-Current Liabilities	128,951	176,335
Interest Payments	(67,938)	(67,520)
Other Taxes and Contributions Payments	(73,857)	(76,514)
Income Tax and Social Contributions Payments	(7,471)	(709)
Net cash from operating activities	154,848	166,584
Cash Flows from Investing Activities		
Addition in Investments	-	(10)
Acquisition of Property, Plant and Equipment and Biological Assets	(394,135)	(1,779,434)
Asset Sale	38,674	16,203
Net cash generated in investing activities	(355,461)	(1,763,241)
Cash Flows from Financing Activities		
Loans Raised	898,726	51,372
Dividends and Interests on Equity Payment	(83,240)	(128,443)
Net proceeds Generated by Derivatives	(1,974)	(178)
Payment of Loans	(308,103)	(227,265)
Net cash from financing activities	505,409	(304,514)
Effects of Exchange Rate Variation in Cash and Cash Equivalents	(6,723)	(4,022)
Increase (decrease) in Cash	298,074	(1,905,193)
Cash in the beginning of the period	3,273,938	3,735,438
Cash in the end of the period	3,572,011	1,830,245
Statement of Increase (decrease) in Cash	298,073	(1,905,193)



Attachment V

Consolidated Loans and Financing

(R\$ thousand)	Index	Average annual interest rate in March/12	Consolidated in March/12	Consolidated in December/11
Permanent				
BNDES - Finem	TJLP	8.31%	1,865,325	1,913,674
BNDES - Finem	Basket of Currencies	5.81%	568,055	587,237
BNDES - Finame	TJLP	4.54%	5,083	5,430
BNDES - Finame	Basket of Currencies	0.00%	-	8
BNDES - Automático	TJLP	9.30%	596	1,044
BNDES - Automático	Basket of Currencies	6.44%	65	117
FNE - BNB	Pre Fixed Rate	8.50%	107,366	111,887
FINEP	Pre Fixed Rate	4.75%	40,076	41,818
Crédito Rural (Rural Credit)	CDI / Fixed Rate	7.59%	32,177	31,563
Leasing	CDI / US\$	9.61%	79,252	86,385
Working Capital				
Trade Finance (Exports)	US\$	3.90%	2,424,170	2,338,378
Trade Finance (Imports)	US\$	1.36%	182,114	186,848
Nordic Investment Bank	US\$	5.74%	71,658	73,337
Export Credit Note	CDI	10.26%	1,657,260	974,819
Export Credit Note	US\$	3.61%	64,465	65,765
BNDES - EXIM	TJLP	9.72%	110,557	114,972
Senior Notes	Fixed Rate	5.88%	1,171,018	1,222,627
Trade Bill Discounting - Vendor			92,267	119,855
Others			15,871	12,341
			8,487,375	7,888,105
Current Liabilities (including interests)			2,519,740	2,142,138
Non Current Liabilities			5,967,635	5,745,967



Attachment VI

Consolidated Debentures

Issuance	Series	Bonds	Mar/12			Dec/11		Index	Interest	Redemption
			Current	Non Current	Total	Total				
3 rd	1 st	333,000	41,593	514,320	555,913	548,074	IGP-M	10% *	4/1/14	
3 rd	2 nd	167,000	3,482	101,474	104,956	107,474	US\$	9.85%	5/7/19	
4 th	1 st	8,776	3,710	-	3,710	3,635	TJLP	2.50%	12/3/12	
4 th	2 nd	17,552	7,296	-	7,296	7,097	TJLP	2.50%	12/3/12	
5 th	1 st	401,819	8,295	37,671	45,966	63,756	IPCA	4.50%	12/16/13	
5 th	2 nd	798,181	16,477	86,357	102,834	125,564	IPCA	4.50%	12/16/13	
			80,853	739,822	820,675	855,600				

* This instrument was issued at a discount of R\$38,278 fully incorporated into the amount of respective debentures, which changed the effective interest rate of the operation from 8% p.a. to 10% p.a.