



**SUZANO**  
PAPEL E CELULOSE

2Q07 Consolidated Results  
July 30th, 2007



1. 2Q07 net profit R\$ 172 million, 66.5% higher than in 2Q06.
2. 2Q07 Ebitda R\$ 279.3 million, Ebitda margin 34.0%, under stronger Real.
3. Pulp cash-cost down to R\$ 446/ton in 2Q07.
4. Market pulp price: US\$20 / ton increase in June.
5. Pulp inventories down to 27 days of shipments in June.
6. Mucuri Project on schedule and within budget.
7. Suzano Pulp and Paper Asia – office established in China.
8. Inaugurated third turbine of the HPP Amador Aguiar (Capim Branco).
9. New Chief of Forestry Business Unit Officer: João Comério.
10. Market capitalization reaches US\$4.2 billion.

- Civil works completed;
- Assembly and commissioning on final phase;
- Record: recovery boiler built in 20,5 months.

Photos: June 2007



Dryer



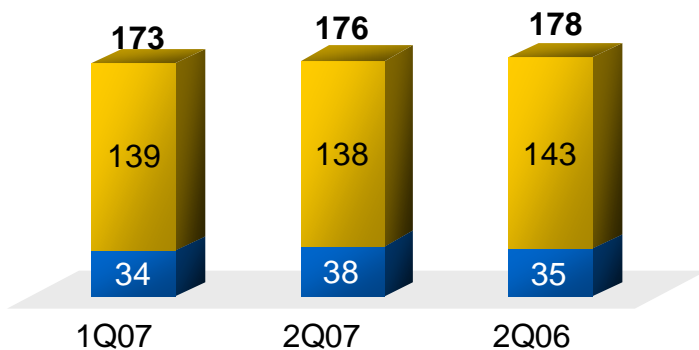
Recovery Boiler



Causticizing

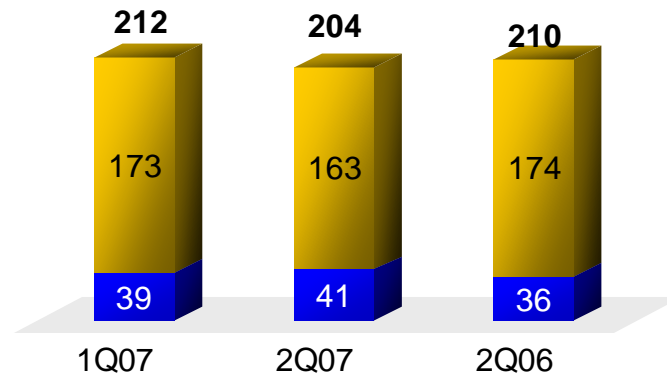
- Average net selling price for pulp in the export market was **US\$ 594/ton** in 2Q07 (**US\$ 588/ton** in 1Q07 and **US\$ 558/ton** in 2Q06).
- Growth in world **demand**, and reduction in **high-cost** producers' output, enhance optimistic outlook
- **Production** of 167,4 thousand tons of market pulp on 2Q07;
- **Cash cost**: US\$ 225/ton in 2Q07;

**Pulp Sales volume (thousand tons)**



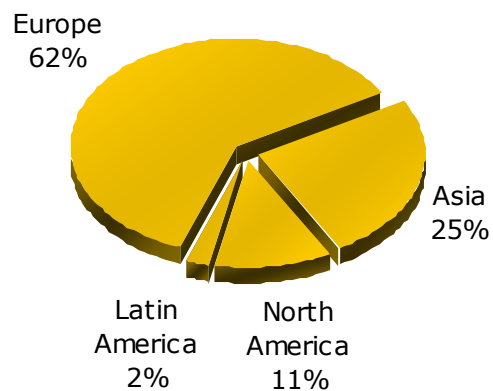
■ Domestic market ■ Export market

**Pulp Net Sales (R\$ million)**



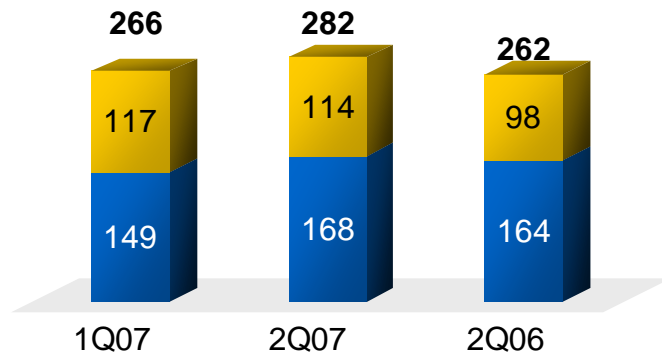
■ Domestic market ■ Export market

**Pulp Exports 2Q07  
(sales volume)**



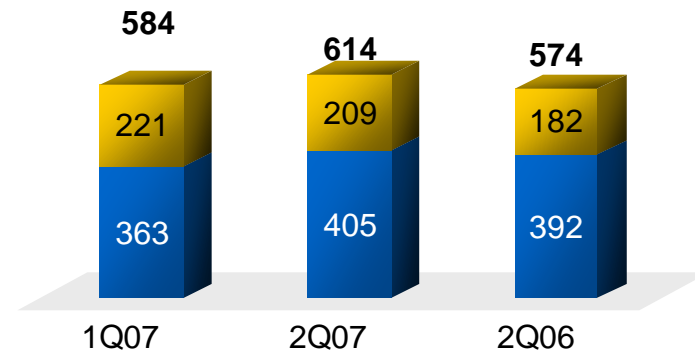
- **Average net selling price** was R\$ 2.179/t;
- **60%** of the volume sold in 2Q07 in the domestic market;
- Paper **sales volume** in domestic market was 12.7% higher than in 1Q07 and 2.8% higher than in 2Q06.
- **Paperboard** sales volume was 16% higher than in 2Q06;

**Paper sales volume (thousand tons)**



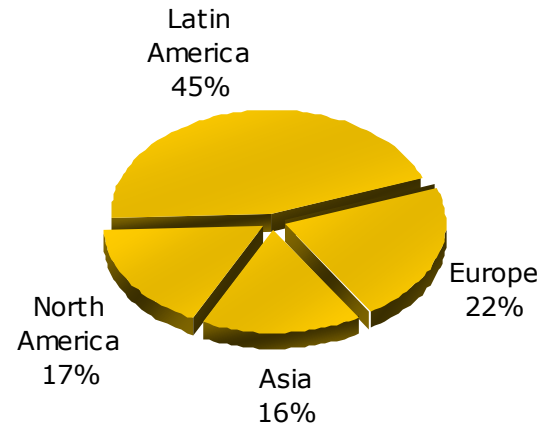
■ Domestic market ■ Export market

**Paper Net Sales (R\$ million)**



■ Domestic market ■ Export market

**Paper Exports 2Q07  
(sales volume)**



	1Q07	2Q07	2Q06	% 2Q07/1Q07	% 2Q07/2Q06
Sales volume (000 tons)	440	<b>458</b>	439	<b>4.1%</b>	<b>4.2%</b>
Paper volume domestic market (000 tons)	149	<b>168</b>	163	<b>12.8%</b>	<b>2.8%</b>
Pulp volume export market (000 tons)	139	<b>138</b>	143	<b>-1.0%</b>	<b>-3.2%</b>
Net revenue - R\$ million	809	<b>821</b>	788	<b>1.4%</b>	<b>4.2%</b>
Net income - R\$ million	106	<b>172</b>	103	<b>62.1%</b>	<b>66.5%</b>
Cash-cost (R\$/tons)	462	<b>446</b>	447	<b>-3.5%</b>	<b>-0.2%</b>
EBITDA - R\$ million	275	<b>279</b>	263	<b>1.7%</b>	<b>6.2%</b>
EBITDA - US\$ million	130	<b>141</b>	120	<b>8.3%</b>	<b>17.1%</b>
EBITDA margin	33.9%	<b>34.0%</b>	33.4%	<b>0.3%</b>	<b>1.8%</b>
Net debt / EBITDA (LTM)	3.72	<b>3.73</b>	3.27	<b>0.3%</b>	<b>14.1%</b>

Obs: LTM = Last twelve months





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