



SUZANO
PAPEL E CELULOSE

2Q09 Consolidated Results

August 11th, 2009

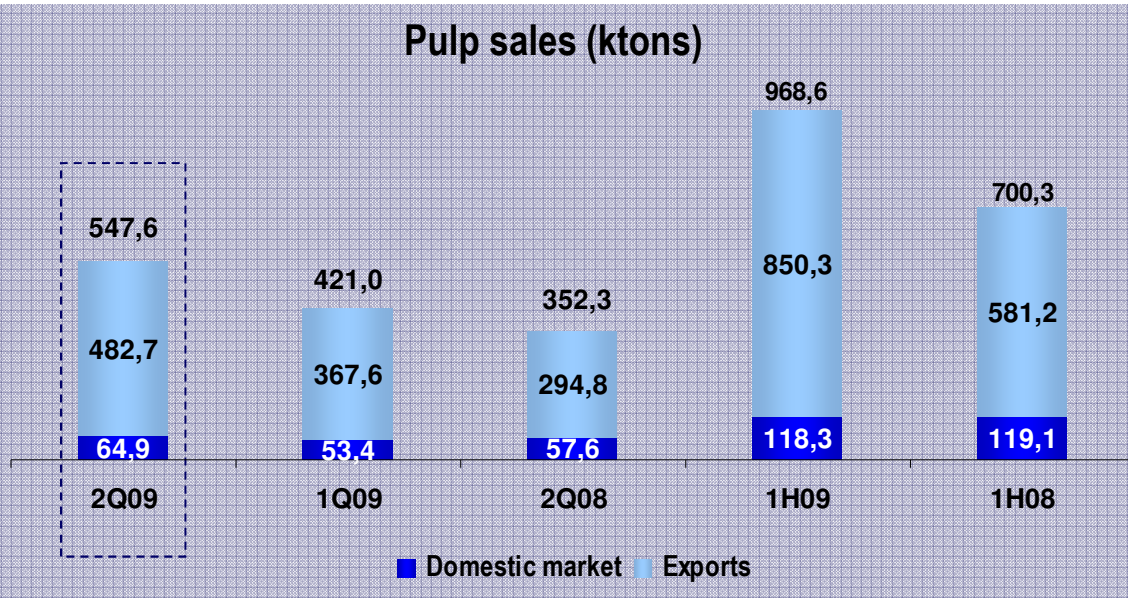
- Record sales volume of 861 ktons: 548 ktons of pulp and 314 ktons of paper
- Net revenue of R\$ 1,099 million
- Pulp production cash cost of R\$ 363/ton
- EBITDA of R\$ 232 million with EBITDA margin of 21.1%. Excluding accounting effects of R\$ 60.8 million, EBITDA margin would be 26.6%
- Record net income of R\$ 439 million
- Working capital¹ reduction in excess of R\$ 300 million
- Net debt/EBITDA ratio of 3.5 in June 2009
- Cash and cash equivalents of R\$ 2.4 billion on June 30th, with net debt reduction of R\$ 843 million
- Final agreements with Vale and Transnordestina for Maranhão and Piauí projects

¹Includes inventories, accounts receivable and accounts payable.

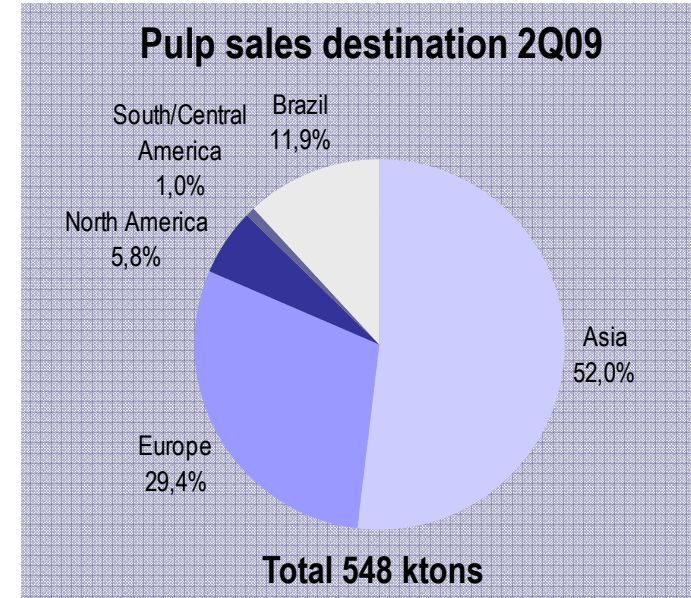
2Q09

- Global pulp demand of 10,1 million tons¹: +10.9% vs 1Q09 and -0.5% vs 2Q08
 - BEKP demand 7% higher than 1Q09 and 13% higher than 2Q08¹
 - Announced downtimes of approximately 2.4 million tons ² in 2Q09 and 5.2 million in 1H09
 - Price increases announced for July and August 09
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- Suzano's record pulp sales: 548 ktons
 - 30% higher than 1Q09
 - 56% higher than 2Q08
 - Main sales destinations: Asia (52.0%), Europe (29.4%) and Brazil (11.9%)
 - Average net prices: -1.8% in US Dollars (US\$ 400/ton vs US\$ 407/ton in 1Q09). In Brazilian Reais:
 - 12% lower than 1Q09
 - 30% lower than 2Q08
 - Net revenue of R\$ 454 million: +14.4 vs 1Q09 and +9.1% vs 2Q08
 - Cash cost³ of R\$ 363/ton (-15.0% vs 1Q09 and -12.6% vs 2Q08)

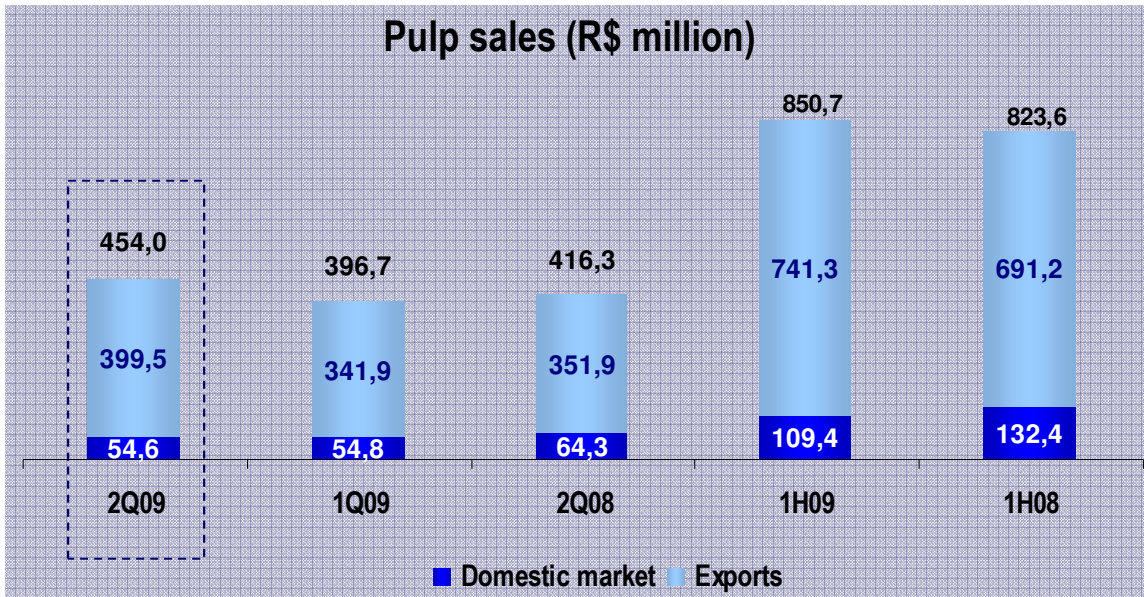
Pulp sales (ktons)



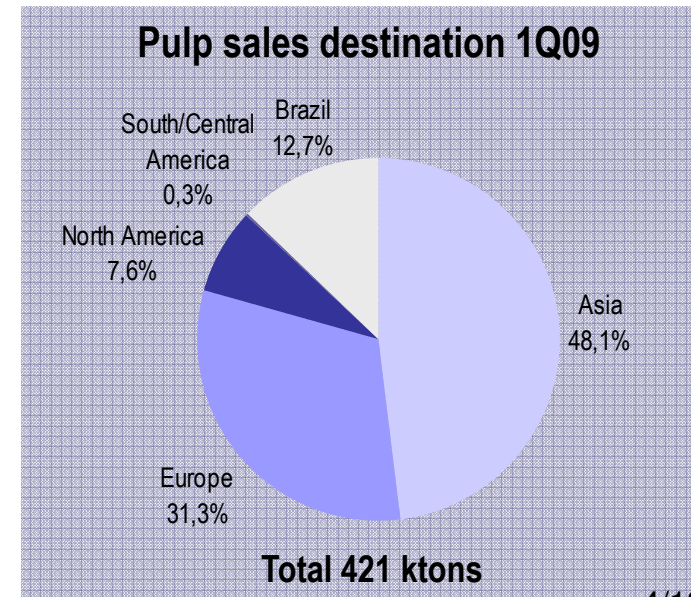
Pulp sales destination 2Q09



Pulp sales (R\$ million)



Pulp sales destination 1Q09



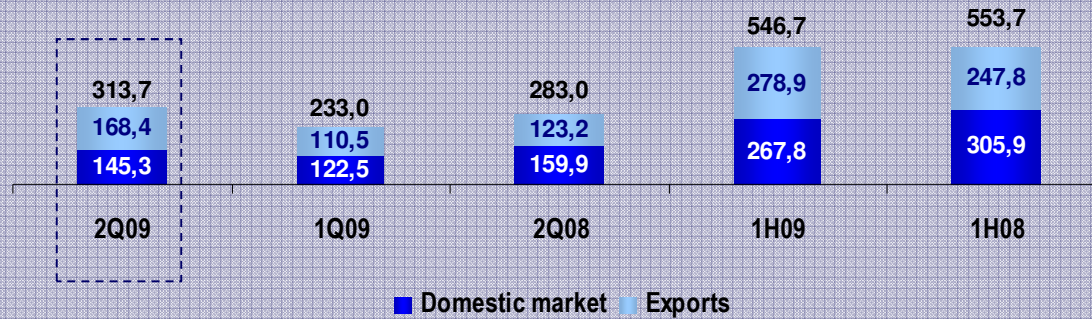
2Q09

- **Demand recovery in Brazil during 2Q09¹:**
 - P&W: +14.1% vs 1Q09 and -3.5% vs 2Q08
 - Paperboard: +15.6% vs 1Q09 and -9.7% vs 2Q08
 - **Brazilian paper exports¹: represented 36.6% of the total sales vs 30.9% in 1Q09**
 - **Signs of recovery of uncoated P&W² in the USA and Europe:**
 - EUA: +2.4% vs 1Q09 and -14.1% vs 2Q08
 - Europe: +1.3% vs 1Q09 and -17.0% vs 2Q08
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- **Suzano's paper sales totaled 313.7 kton in 2Q09, +34.6% vs 1Q09 and +10.9% vs 2Q08**
 - **Domestic sales reached 112 ktons in P&W and 34 ktons in paperboard:**
 - P&W: +21.5% vs 1Q09 and -5.2% vs 2Q08
 - Paperboard: +10.0% vs 1Q09 and -20.1% vs 2Q08
 - **Exports: 168 ktons, +52.4% vs 1Q09 and +36.7% vs 2Q08**
 - **Average domestic price -4.3% vs 1Q09 (product mix and sales channels) and +4.2% vs 2Q08**
 - **Exports average net prices:**
 - In US Dollars: -9% vs 1Q09 and -20% vs 2Q08
 - In Brazilian Reais: -18% vs 1Q09 and stable vs 2Q08

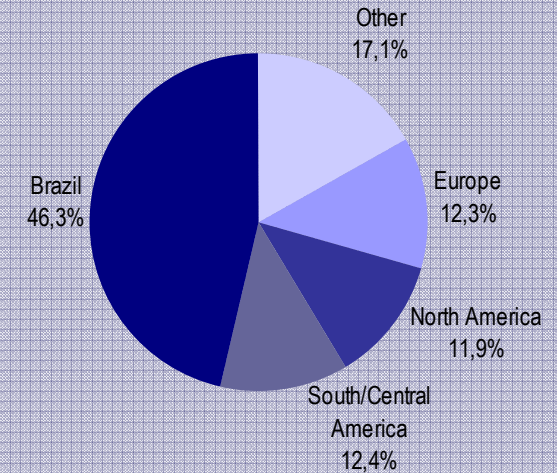
¹Bracelpa, includes printing & writing and paperboard segments

²Uncoated P&W is the most representative grade for Suzano's exports

Paper sales (ktons)

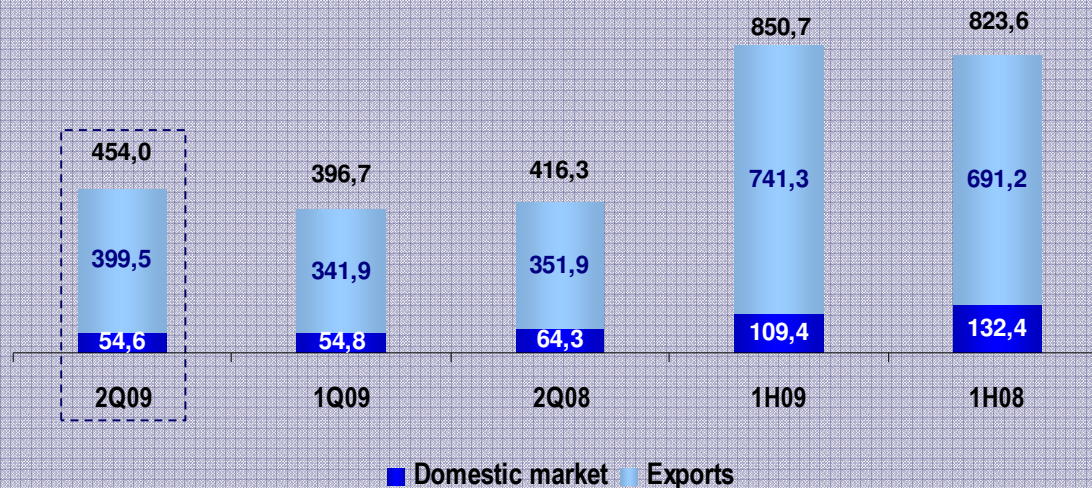


Paper sales destination 2Q09

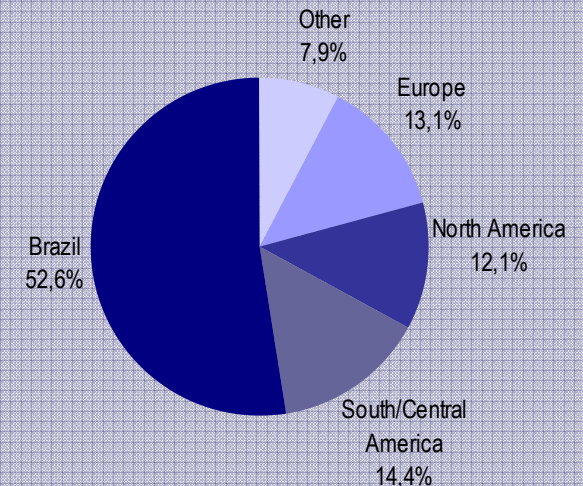


Total 314 ktons

Paper sales (R\$ million)



Paper sales destination 1Q09



Total 233 ktons

Results	2Q09	1Q09	2Q08	% 2Q09/1Q09	% 2Q09/2Q08
Sales volume (000 tons)	861	654	635	31,7%	35,6%
Paper volume domestic market (000 tons)	145	122	160	18,7%	-9,1%
Pulp volume exports (000 tons)	483	368	295	31,3%	63,8%
Net revenue - R\$ million	1.099	943	1.004	16,6%	9,5%
Net income - R\$ million	439	90	200	389,2%	119,1%
EBITDA - R\$ million	232	316	370	-26,4%	-37,3%
EBITDA - US\$ million	112	136	224	-17,8%	-49,9%
EBITDA margin	21,1%	33,5%	36,9%	-12,3 p.p.	-15,8 p.p.
Exchange Rate (R\$/US\$)	2,07	2,32	1,66	-10,4%	25,3%
Net debt	4.495	5.338	4.236	-15,8%	6,1%
Net debt / EBITDA (LTM)	3.5	3.7	3.3	n.a.	n.a.

n.a. – non applicable

LTM = last twelve months

Results	1H09	1H08	% 1H09/1H08
Sales volume (000 tons)	1.515	1.254	20,8%
Paper volume domestic market (000 tons)	268	306	-12,5%
Pulp volume exports (000 tons)	850	581	46,3%
Net revenue - R\$ million	2.287	2.246	1,8%
Net income - R\$ million	529	325	62,9%
EBITDA - R\$ million	548	713	-23,2%
EBITDA - US\$ million	256	427	-40,2%
EBITDA margin	26,8%	36,1%	-9,3 p.p.
Exchange Rate (R\$/US\$)	2,14	1,67	28,5%
Net debt	4.495	4.236	6,1%
Net debt / EBITDA (LTM)	3.5	3.3	n.a.

LTM = last twelve months

Maranhão

Final **agreements with Vale** in July 2009:

- Acquisition of **forestry assets** located in Maranhão state: 84.5 thousands hectares of land (34.5 thousands hectares already planted) for R\$235 MM to be paid over 12 quarters. The first payment will occur 90 after the signing of agreement.
- Acquisition of eucalyptus **timber** from the Vale Florestar Program - 2014 to 2028.
- **Technological cooperation** agreement: synergies between the forestry research used by Vale in the region and the technology for genetic improvement and forestry management developed by Suzano.
- **Railroad transportation** for the pulp output to the port region of São Luiz until 2043.

Start up of Maranhão unit in 2013 on a competitive basis

Piauí

- Final **agreement with Transnordestina** in July 2009:
 - **Railroad transportation** for the pulp output from Piauí to the port region of São Luiz until 2028
- Start up of Piauí unit scheduled for 2014

Other Projects

- Analysis of the global economic and pulp market outlook for the decision of Mucuri unit debottlenecking and new pulp line
- Definition of new implementation schedule and start-up dates until the end of 2009

- **Signs of demand recovery in pulp and paper markets:**
 - Paper: Brazilian P&W and paperboard demand 14.4% higher than 1Q09
 - Pulp: reduction in global producers inventories and new price increases

- **Focus on operational performance:**
 - Record sales volume and pulp price increases
 - Costs and expenses reduction: pulp cash cost of R\$ 363/ton
 - Working capital reduction in excess R\$ 300 million

- **Solid financial position:**
 - Adequate debt profile and competitive debt cost
 - Strong cash position: R\$ 2.4 bi, with net debt reduction of R\$ 843 million

- **Solid growth strategy:**
 - Final agreements with Vale and Transnordestina for the Maranhão and Piauí projects



Investor Relations

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